

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

## FORM X-17A-5 PART III

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OMB APPROVAL

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Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

MM/DD		NG <u>December 21,</u> MM/DD/YY	2002
A. REGISTRANT IDE	ENTIFICATION		
NAME OF BROKER-DEALER: Milkie/Ferguson I	Investments, Inc	c. OFFICIAL US	E ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not u	se P.O. Box No.)	FIRM I.D.	NO.
9400 N. Central Expressway, Suite 90			
Dallas, TX 75231			
(City)	State)	(Zip Code)	
NAME AND TELEPHONE NUMBER OF PERSON TO CONT Ed Milkie, President	ACT IN REGARD TO TH	HIS REPORT	
		(Area Code - Telepho	ne Number
B. ACCOUNTANT ID	ENTIFICATION	· · · · · · · · · · · · · · · · · · ·	
	, state last, first, middle name)		
7424 Greenville Ave., Suite 100, Dal (Address) (City)	**	State) (Zip 6	Code)
CHECK ONE:		. ,	
ZZ Certified Public Accountant			
			PRO
Certified Public Accountant	f its possessions.		<b>PRO</b>
Certified Public Accountant  Public Accountant			PRO

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

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#### OATH OR AFFIRMATION

I,		Edward Mill	kie			, swear (	or affirm) tha	at, to the best	of my	knov	vledge	and
		accompanying										
			Milkie/F	'erguson	Inv	zestments	s. Inc.					as of
Dec	embe	er 31,										
		nor any partner, pi										
as that o	of a ci	ustomer, except a	s follows:	Î				•				
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		Notary Public										
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		ement of Income (										
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		ement of Changes		Subordinate	d to C	laims of Cred	itors.					
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		putation for Dete										
		rmation Relating t										
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		putation for Dete										
17¥4 (k)		econciliation betw	veen the audit	ed and unaud	dited S	statements of I	Financial Con	dition with re	spect	to me	ethods	of
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\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

MILKIE/FERGUSON INVESTMENTS, INC.

AUDITED FINANCIAL STATEMENTS

DECEMBER 31, 2002

#### HATFIELD & HATFIELD, INC.

CERTIFIED PUBLIC ACCOUNTANTS
A PROFESSIONAL CORPORATION

**DALLAS** 

FORT WORTH

VICKERY PARK OFFICE BUILDING 7424 GREENVILLE AVENUE, # 100 DALLAS, TEXAS 75231-4507 214-361-2443 717 GATEWAY PLAZA 2723 AVENUE E EAST ARLINGTON, TEXAS 76011 METRO 817-695-1040

#### INDEPENDENT AUDITORS' REPORT

The Board of Directors
Milkie/Ferguson Investments, Inc.

We have audited the accompanying statement of financial condition of Milkie/Ferguson Investments, Inc., as of December 31, 2002 and the related statements of income, changes in stockholder's equity, changes in liabilities subordinated to claims of general creditors, and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the company's management. Our responsibility is to express an opinion on the financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement. An audit includes examining on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Milkie/Ferguson Investments, Inc., as of December 31, 2002 and the results of its operations and its cash flows for the year then ended in conformity with generally accepted accounting principles.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I and II is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

HATFIELD & HATFIELD, INC., PC

Dallas, Texas February 6, 2003

## MILKIE/FERGUSON INVESTMENTS, INC. STATEMENT OF FINANCIAL CONDITION DECEMBER 31, 2002

#### **ASSETS**

Cash	\$ 118,009.88
Due from Brokers and Dealers (Note B)	14,270.64
Advances/Employees and Associates	23,659.60
Federal Income Tax Refund	21,800.00
Other Securities/Marketable Securities	65,101.76
Not Readily Marketable Securities	3,300.00
Deposits	7,730.38
Deferred Federal Income Taxes/Long Term	643.00
Furniture and Equipment	
(net of Accumulated Depreciation of \$167,416.04)	3,596.15
Total Assets	<u>\$ 258,111.41</u>

#### LIABILITIES AND STOCKHOLDER'S EQUITY

Accounts Payable and Accrued Expens Commitments and contingent liabilities	\$ 113,067.63 see notes	
Liabilities Subordinated to Claims of C	Seneral Creditors	none
Total Liabilities		113,067.63
Stockholder's Equity (Note E)		
Common Stock	\$ 2,000.00	•
Additional Paid-in Capital	68,304.39	
Retained Earnings	74,739.39	145,043.78
Total Liabilities and Stockhold	er's Equity	<u>\$ 258,111.41</u>

#### MILKIE/FERGUSON INVESTMENTS, INC. STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY FOR THE YEAR ENDED DECEMBER 31, 2002

	Common Stock	Additional Paid-in Capital	Retained <u>Earnings</u>
Balance at 1/1/02	\$ 2,000.00	\$ 18,304.39	\$167,561.13
Additions	none	50,000.00	none
Net Income (Loss)			< 92,821.74>
Balance 12/31/02	\$ 2,000.00	<u>\$ 68,304.39</u>	<u>\$ 74,739.39</u>

#### MILKIE/FERGUSON INVESTMENTS, INC. STATEMENT OF INCOME FOR THE YEAR ENDED DECEMBER 31, 2002

#### REVENUES

Commissions and Fees Loss on Securities Interest Income	\$ 1,855,825.42 ( 2,020.00)
EXPENSES	
Interest	2,268.90
Clearance Paid	119,636.96
Promotional Expense	20,366.60
Salaries and Other Employment Costs	286,407.95
Commissions Paid to Other Broker-Dealers	1,039,269.43
Communications Expense	147,968.45
Occupancy	174,369.20
Other Operating Expenses	283,023.19
Total Expenses	2,073,310.68
Income (Loss) Before Taxes	_<114,832.74>
Income Taxes-Deferred	< 211.00>
Income Taxes-Current /refund	< 21,800.00 >
Federal Income Taxes	< 22,011.00>
Net Income <loss></loss>	<u>\$ &lt; 92,821.74</u> >

#### MILKIE/FERGUSON INVESTMENTS, INC. STATEMENT OF CHANGES IN CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2002

#### Cash flows from operating activities:

Net income <loss></loss>	\$<92,821.74>
Depreciation	4,324.00
Decrease in due from brokers and dealers	4,558.16
Decrease in advances	80,276.06
Increase in federal income tax refund due	<18,402.00>
Increase in deferred taxes/long term	< 211.00>
Increase in accounts payable	
and accrued expenses	<u>8,828.95</u>
Cash flows from operations	<13,447.57>
Cash flows from investing activities:	
Decrease in other securities	10,625.96
Increase in fixed assets	< 1,077.09>
Cash flows from investing	9,548.87
Net cash flow	< 3,898.70>
Beginning cash balance January 1, 2002	121,908.58
Ending cash balance December 31, 2002	<u>\$ 118,009.88</u>

#### MILKIE/FERGUSON INVESTMENTS, INC. STATEMENT OF CHANGES IN LIABILITIES SUBORDINATED TO CLAIM OF CREDITORS FOR THE YEAR ENDED DECEMBER 31, 2002

Balance January 1, 2002	\$ none
Changes during 2002	none
Balance December 31, 2002	\$ none

#### SCHEDULE I

## MILKIE/FERGUSON INVESTMENTS, INC. STATEMENT OF COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 DECEMBER 31, 2002

	ow	ership equity from the statement of financi enership equity not allowable for net capita tal ownership equity qualified for net capit	1	condition	\$	145,044 none 145,044
1100.	1.	Liabilities subordinated to claims of generation	ral (	creditors		
		allowable in computation of net capital				none
	2.	Other allowable credits				none
Deduct		tal capital and allowable subordinated liabi	liti	es		145,044
	1.	Total non-allowable assets from statemen	t		,	
		of financial condition	\$	60,729		***
	2.	Current note deficiency		none		
	3.	Commodity futures, contracts and spot				
		commodities proprietary capital changes		none		
	4.	Other deductions and/or changes		none		< 60,729>
		Subtotal				84,315
Other A	Add	itions and/or allowable credits (lists)				
	На	ircuts on securities (computed where		***		
	app	plicable pursuant to 15-c-3-1				
	1.	Contractual securities commitment	\$	none		
*	2.	Subordinated securities borrowings		none		
	3.	Trading and investments securities:	•			•
		a. Exempted securities		none		
		b. Debt securities		none		
		c. Options		none		
		d. Other securities		1,359		
	4.	Undue concentrations				
	5.	Other	_	none	_	< 1,359>
		NET CAPITAL			<u>\$</u>	S_82,956

#### SCHEDULE I (continued)

# MILKIE/FERGUSON INVESTMENTS, INC. STATEMENT OF RECONCILIATION OF THE STATEMENT COMPUTATION OF NET CAPITAL AND THE COMPUTATION OF RESERVE REQUIREMENTS AND THE BROKER-DEALER'S CORRESPONDING UNAUDITED PART II OR PART IIA, FORM X-17A-5 DECEMBER 31, 2002

•	RECONCILIATION WITH COMPANY'S COMPUTATION	COMPUTATION OF BASIC NET CAPITAL REQUIREMENTS
Per audit report at 12/31/02	\$ 82,956	\$ 50,000 (2)
Reported by broker-dealer on Part IIA, form X-17A-5	114,102	50,000
difference *unrecorded liabilities over accrual of federal income taxes	$\frac{\$ < 31,146}{\$ < 32,646} > *$ $\frac{1.500}{\$ < 31,146} >$	<u>\$ none</u>

EXCESS NET CAPITAL \$ 32,956

EXCESS NET CAPITAL AT 1000% \$\frac{71,649}{}

(2) Minimum dollar Net Capital requirement

RATIO: Aggregate indebtedness to net capital <a href="mailto:7337">.7337</a>%

#### SCHEDULE II

#### MILKIE/FERGUSON INVESTMENTS, INC. COMPUTATION OF RESERVE REQUIREMENT UNDER RULE 15c-3-3 DECEMBER 31, 2002

*	Credits	Debits
1. Free credit balance and other credit balances in		
customers' security accounts.	\$ none	\$ none
2. Monies borrowed collateralized by securities		
carried for the account of customers.	none	none
3. Monies payable against customer's securities		
loaned.	none	none
4. Customers' securities failed to receive credit		
balances in firm accounts which are attributable		
to principal sales to customers.	none	none
5. Market value of stock dividends, stock splits		
and similar distributions receivable outstanding		
over 30 calendar days.	none	none
6. Market value of short security count difference		
over 30 calendar days old.	none	none
7. Market value of short securities and credits (not		
to be offset by longs or by debts) in all suspense		
accounts over 30 calendar days.	none	none
8. Market value of securities which are in transfer in		
excess of 40 calendar days and have not been	•	
confirmed to be in transfer by the transfer agent		
or the issuer during the 40 days.	none	none
9. Debit balance in customers' cash and margin		
accounts excluding unsecured accounts and		
accounts doubtful of collection.	none	none
10. Securities borrowed to effectuate short sales by		
customers and securities borrowed to make		
delivery on customers' securities failed to deliver.	none	none
11. Failed to deliver of customer's securities no older		
than 30 calendar days.	none	none
12. Margin required and on deposit with the Options		
Clearing Corporation for all options contracts		
written or purchased in contract accounts.	none	none
Total	\$ none	\$ none
Excess of total credits over total debits required to be	<u>\$ none</u>	<u>S</u> none
on deposit in the "Reserve Bank Account".	\$ no	ne.
on deposit in the Reserve Dank Account.	<u>\$ nc</u>	<u> </u>

#### MILKIE/FERGUSON INVESTMENTS, INC. NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2002

#### Note A Organization and nature of business:

Milkie/Ferguson Investments, Inc., was incorporated in the State of Texas, in 1986. The corporation is a broker-dealer in securities registered with the Securities and Exchange Commission under (S.E.C.) Rule 15c3-3(K)(2)(ii) which provides that all the funds and securities belonging to the company's customers would be handled by a correspondent broker-dealer. The corporation's office is located in Dallas, Texas and its customers are located primarily in Texas. The corporation's main source of revenue is providing small and middle-market businesses and middle-income individuals brokerage services.

#### Note B Clearing:

The corporation has a \$10,000 clearing deposit with Southwest Securities, Inc., under a "Fully Disclosed Correspondent Agreement" dated March 14, 2001.

The corporation does not carry customer accounts receivable and does not, as a practice, handle securities of its customers.

#### Note C Contingencies and commitments:

Commitments-the corporation has an 84 month lease for its present facilities dated ending September 30, 2004. The future minimum lease expenditure are as follows:

<u>Year</u>	Minimum Rent
2003	144,105
2004	108,079

Contingencies - the corporation is a party to various claims and complaints arising in the ordinary course of operations. In the opinion of management, all such claims are without merit, and an unfavorable disposition would not have a material effect on the financial position of the corporation. Further, the corporation anticipates no losses due to environmental issues or hazardous employee working conditions.

#### Note D Significant accounting policies:

Income is recorded when services are completed and expenses are recorded when they are incurred. The corporation is on the *accrual method* of accounting.

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and

liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ form those estimates.

Depreciation-Fixed assets are carried at cost and depreciated over 3-7 year lives on the straight-line method.

Deferred Federal income taxes are recorded to reflect timing differences between "book basis" and "tax basis" accounting differences.

For the purposes of the statement of cash flows, the corporation considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents. The statement of cash flows was prepared using the *indirect method*.

#### Note E Capital Stock:

The corporation has 2000 shares of \$1 par value common stock outstanding at December 31, 2002.

#### Note F Net Capital Requirements:

The corporation is subject to the Securities and Exchange Commission Uniform Net Capital Rule (rule 15c-3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. The rule of the "applicable" exchange also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1. At December 31, 2002 the corporation had net capital of \$82,956 which was \$32,956 in excess of its required net capital of \$50,000.

MILKIE/FERGUSON INVESTMENTS, INC.

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL REQUIRED BY SEC RULE 17a-5

**DECEMBER 31, 2002** 

#### HATFIELD & HATFIELD, INC.

CERTIFIED PUBLIC ACCOUNTANTS
A PROFESSIONAL CORPORATION

**DALLAS** 

FORT WORTH

VICKERY PARK OFFICE BUILDING 7424 GREENVILLE AVENUE, # 100 DALLAS, TEXAS 75231-4507 214-361-2443 717 GATEWAY PLAZA 2723 AVENUE E EAST ARLINGTON, TEXAS 76011 METRO 817-695-1040

### INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL REQUIRED BY SEC RULE 17a-5

The Board of Directors
Milkie/Ferguson Investments, Inc.

In planning and performing our audit of the financial statements of Milkie/Ferguson Investments, Inc., for the year ended December 31, 2002 we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the company including tests of compliance with such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g); (1) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and the reserve required by rule 15c3-3(e); (2) in making the quarterly securities examinations, counts, verifications and comparisons, and the recordation of differences required by rule 17a-13; (3) in complying with the requirements for the prompt payment for securities under section 8 of Regulation T of the Board of Governors of the Federal Reserve System; and (4) in obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by rule15c3-3. Milkie/Ferguson Investments, Inc., does not carry any of it customers' accounts or securities and nothing came to our attention which would indicate otherwise, for the year ended December 31, 2002.

The management of the company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation of may deteriorate.

Our consideration of the internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the company's practices and procedures were adequate at December 31, 2002 to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, and other regulatory agencies which rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used for anyone other than these specified parties.

HATFIELD & MATFIELD, INC., PC

Dallas, Texas February 6, 2003